

#### TRANSNET ENGINNERING

an Operating Division of TRANSNET SOC LTD

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

## **REQUEST FOR PROPOSAL [RFP]**

FOR THE SUPPLY OF LINERS FOR CLGE 43/44 AND CLGE 34/35/36 LOCOMOTIVE FLEET TO ROTATING MACHINE BUSINESS, KOEDOESPOORT, BLOEMFONTEIN, DURBAN AND SALT RIVER FOR A PERIOD OF THREE (3) YEARS ON AN AS AND WHEN REQUIRED BASIS

RFP NUMBER TE23-SRX-1FG-01595

ISSUE DATE: 12 JULY 2023

CLOSING DATE: 26 JULY 2023

CLOSING TIME: 11:00 AM

BID VALIDITY PERIOD: 120 Business Days from Closing Date

#### Note to the bidders:

Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.

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ANNEXURE D TRANSNET'S SUPPLIER INTEGRITY PACT

ANNEXURE E NON-DISCLOSURE AGREEMENT

ANNEXURE F NATIONAL RAILWAY SAFETY REGULATOR ACT

Respondent's Signature

Date & Company Stamp

#### RFP FOR THE SUPPLY OF

# LINERS FOR 43/44 AND CLGE 34/35/36 LOCOMOTIVE FLEET TO ROTATING MACHINE BUSINESS, KOEDOESPOORT, BLOEMFONTEIN, DURBAN AND SALT RIVER FOR A PERIOD OF THREE (3) YEARS

**SECTION 1: SBD1 FORM** 

#### PART A

#### **INVITATION TO BID**

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF TRANSNET ENGINNERING, A DIVISION TRANSNET SOC LTD												
BID NUMBER:	TE23-SRX-	1FG-01595	ISSUE DATE:	12 July	, 2023	CLOSING DATE:	26 Jul	y 2023	CLO TIME	SING	11:00 A	M
	LINERS F	OR 43/44 AND	CLGE 3	4/35/36	LOCOMO	TIVE FLEE	T TO					
DESCRIPTION BID RESPONSE		SPOORT, BLOE		IN, DUI	RBAN AI	ND SALT RI	VER					
RESPONDENTS				ISF PRO	OPOSALS	ONTO THE	TRANS	NET SYS	TFM	AGAINST I	EACH T	FNDER
SELECTED (ple												LNDLK
https://transnet	etenders.az	urewebsites.net	<u>t</u>									
BIDDING PROCE	EDURE ENQ	UIRIES MAY BE	DIRECTE	O TO	TECHNI	CAL ENQUIF	RIES MA	Y BE DIF	RECTE	D TO:		
CONTACT PERS	SON	Charl du Preez	<u>'</u>		CONTAC	CT PERSON			Cha	rl du Preez		
TELEPHONE NU	IMBER	021 507 2016			TELEPH	IONE NUMBE	ER		021	507 2016		
FACSIMILE NUM	IBER	N/A			FACSIM	ILE NUMBEF	}		N/A			
E-MAIL ADDRES		charl.dupreez@	transnet.ne	<u>t</u>	E-MAIL	ADDRESS			char	l.dupreez@	transne	t.net
SUPPLIER INFO												
NAME OF BIDDE	R											
POSTAL ADDRE	SS											
STREET ADDRE	SS			ı			1					
TELEPHONE NU	IMBER	CODE					NUME	BER				
CELLPHONE NU	IMBER											
FACSIMILE NUMBER		CODE			NUMBER							
E-MAIL ADDRES	S											
VAT REGISTRATION NUMBER												
SUPPLIER COM	PLIANCE	TAX COMPLIA	NCE							UNIQUE		
STATUS		SYSTEM PIN:						CENTR	ΔΙ	REGISTR REFEREN		MDED.
						OR		SUPPLI		INLI LINLI	ICL NUI	WIDLIN.
								DATABA	ASE	MAAA		
B-BBEE STATUS	SLEVEL	TICK APPL	ICABLE BC	)X]	B-BBEE	STATUS LEV	VEL SW	ORN		[TICK A	\PPLIC <i>A</i>	\BLE
VERIFICATION					AFFIDA'	VIT				-	BOX]	
CERTIFICATE		☐ Yes		No						☐ Yes		☐ No

		EVEL VERIFICATION CERTIFIC SSES OF COMPLIANCE WITH TH	L CATE/ SWORN AFFIDAVIT (FOR EMI HE B-BBEE ACTI	ES & QSEs) MUST BE		
1 ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?		☐Yes ☐No [IF YES ENCLOSE PROOF]	2 ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES, ANSWER QUESTIONAIRE BELOW		
QUES	STIONNAIRE TO BIDDII	NG FOREIGN SUPPLIERS				
DOES DOES IS TH	IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?  DOES THE ENTITY HAVE A BRANCH IN THE RSA?  DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?  DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?  IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?  IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 BELOW					
	PART B TERMS AND CONDITIONS FOR BIDDING					
1.	TAX COMPLIANCE RE	QUIREMENTS				
1.1	BIDDERS MUST ENSI	JRE COMPLIANCE WITH THEIR TA	X OBLIGATIONS.			
1.2	1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.					
1.3	1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.					
1.4		SUBMIT A PRINTED TCS CERTIFIC				
1.5		ICORPORATED CONSORTIA / JOIN ARATE    TCS CERTIFICATE / PIN /	IT VENTURES / SUB-CONTRACTORS ARE CSD NUMBER.	INVOLVED, EACH PARTY		
1.6	WHERE NO TCS IS A'NUMBER MUST BE P		GISTERED ON THE CENTRAL SUPPLIER D	ATABASE (CSD), A CSD		
	NB: FAILURE TO PRO	VIDE / OR COMPLY WITH ANY OF	THE ABOVE PARTICULARS MAY RENDER	THE BID INVALID.		
	SIGNATURE OF BI	DDER:				
	CAPACITY UNDER	WHICH THIS BID IS SIGNED	:			
	(Proof of authority m	nust be submitted e.g. company	resolution)			
	DATE:					

Respondent's Signature

Date & Company Stamp

#### **SECTION 2: NOTICE TO BIDDERS**

#### 1 INVITATION TO BID

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**].

DESCRIPTION	LINERS FOR 43/44 AND CLGE 34/35/36 LOCOMOTIVE FLEET TO ROTATING MACHINE BUSINESS, KOEDOESPOORT, BLOEMFONTEIN, DURBAN AND SALT RIVER [the Goods/Services]				
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.				
RFP DOWNLOADING	This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at <a href="https://www.etenders.gov.za">www.etenders.gov.za</a> free of charge.				
	To download RFP and Annexures:				
	Click on "Tender Opportunities";				
	Select "Advertised Tenders";				
	In the "Department" box, select Transnet SOC Ltd.				
	Once the tender has been in the list, click on the 'Tender documents" tab and process to download all uploaded documents.				
	The RFP may also be downloaded from the Transnet Portal at <a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a> (please use <b>Google Chrome</b> to access Transnet link/site) free of charge (refer to section 2, paragraph 3 below for detailed steps)				
COMMUNICATION	Transnet will publish the outcome of this RFP on the National Treasury e-tender portal and Transnet website with 10 days after the award has been finalised. All unsuccessful bidders have a right to request for reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form				
	Any addenda to the RFP or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFP.				
	Transnet will not be held liable if Bidders do not receive the latest information regarding this RFP with the possible consequence of either being disadvantaged or disqualified as a result thereof.				
BRIEFING SESSION	Yes – Non-compulsory Bidders are required to confirm their attendance and to send their contact details including the number of representatives (where applicable) to the following address: <a href="mailto:charl.dupreez@transnet.net">charl.dupreez@transnet.net</a>				
	This is to ensure that Transnet may make the necessary arrangements for the briefing session. Refer to paragraph 2 for details.				
CLOSING DATE	11:00 am on Wednesday 05 July 2023				
	Bidders must ensure that bids are uploaded timeously onto the system.				
	Generally, if a bid is late, it will not be accepted for consideration.				
	Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may				
	encounter due to their internet speed, bandwidth or the size of the				
	number of uploads they are submitting. Transnet will not be held liable				
	for any challenges experienced by bidders as a result of the technical				

	challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.
VALIDITY PERIOD	120 Business Days from Closing Date
	Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been concluded.
	Should a bidder fail to respond to a request for extension of the validity period before it expires, that bidder will be excluded from tender process.
	With regard to the validity period of next highest ranked bidders, please refer to Section 2, paragraph 10.12

Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.

#### 2 **FORMAL BRIEFING**

A non-compulsory pre-proposal site meeting and/or RFP briefing will be conducted on Microsoft Teams on the 19 July 2023, at 10:00 AM for a period of ± 2 hours. [Respondents to provide own transportation and accommodation]. The briefing session will start punctually and information will not be repeated for the benefit of Respondents arriving late.

- 2.1 Despite the briefing session being non-compulsory, Transnet nevertheless encourages all Respondents to attend. Transnet will not be held responsible if any Respondent who did not attend the non**compulsory** session subsequently feels disadvantaged as a result thereof.
- 2.2 Respondents are encouraged to bring a copy of the RFP to the site meeting and/or RFP briefing.

#### 3 PROPOSAL SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

- a) The Transnet e-Tender Submission Portal can be accessed as follows:
  - Log the Transnet eTenders management platform website/ Portal ((transnetetenders.azurewebsites.net) Please use Google Chrome to access Transnet link/site);
  - Click on "ADVERTISED TENDERS" to view advertised tenders;
  - Click on "SIGN IN/REGISTER for bidder to register their information (must fill in all mandatory information);
  - Click on "SIGN IN/REGISTER" to sign in if already registered;
  - Toggle (click to switch) the "Log an Intent" button to submit a bid;
  - Submit bid documents by uploading them into the system against each tender selected.
  - No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

Date & Company Stamp

#### 4 RFP INSTRUCTIONS

- 4.1 Please sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.
- 4.2 All returnable documents tabled in the Proposal Form [Section 5] must be returned with proposals.
- 4.3 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.
- 4.4 Any additional conditions must be embodied in an accompanying letter. Subject only to clause 15 [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, paragraph 12 below (Legal Review) and Section 6 of the RFP, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

#### 5 JOINT VENTURES OR CONSORTIUMS

Respondents who would wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If at the time of the bid submission such a JV or consortium agreement has not been concluded, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

Respondents are to note that for the purpose of Evaluation, a JV will be evaluated based on one consolidated B-BBEE score card (a consolidated B-BBEE Status Level verification certificate) Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 4.1 of the specific goals Claim Form.

#### **COMMUNICATION**

5.1 For specific queries relating to this RFP, an RFP Clarification Request Form should be submitted onto the system and to [Charl du Preez] before 12:00 pm on 25 July 2023, substantially in the form set out

- in Section 8 hereto. In the interest of fairness and transparency, Transnet's response to such a query will be published on the e-tender portal and Transnet website.
- 5.2 After the closing date of the RFP, a Respondent may only communicate with the TEDBAC Chairperson: Vuyisile Dlamini, at telephone number 012 391 1536, email <a href="www.vuyisile.dhlamini@transnet.net">wuyisile.dhlamini@transnet.net</a> on any matter relating to its RFP Proposal.
- 5.3 Respondents are to note that changes to its submission will not be considered after the closing date.
- 5.4 It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- 5.5 Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.
- 5.6 Transnet will publish the outcome of this RFP in the National Treasury e-tender portal and Transnet website with 10 days after the award has been finalised. Respondents are required to check the National Treasury e-tender Portal and Transnet website for the results of the tender process. All unsuccessful bidders have a right to request Transnet to furnish individual reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form

#### **6 CONFIDENTIALITY**

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information related to this RFP or the subsequent contract, written approval must be obtained from Transnet.

#### **7 COMPLIANCE**

The successful Respondent [hereinafter referred to as the **Supplier**] shall be in full and complete compliance with any and all applicable laws and regulations.

#### 8 EMPLOYMENT EQUITY ACT

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

#### 9 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 9.1 modify the RFP's Goods/Services and request Respondents to re-bid on any such changes;
- 9.2 reject any Proposal which does not conform to instructions and specifications which are detailed herein;
- 9.3 disqualify Proposals submitted after the stated submission deadline [closing date];
- 9.4 award a contract in connection with this Proposal at any time after the RFP's closing date;
- 9.5 award a contract for only a portion of the proposed Goods/Services which are reflected in the scope of this RFP;

- 9.6 split the award of the contract between more than one Supplier/Service provider, should it at Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental considerations;
- 9.7 cancel the bid process;
- 9.8 validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- 9.9 request audited financial statements or other documentation for the purposes of a due diligence exercise;
- not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it;
- 9.11 to cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on the strength of incorrect information furnished by the Respondent or on any other basis recognised in law;
- 9.12 to award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the outcome of the tender has been published the outcome of the bid process on the National Treasury etender Portal and Transnet website. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods at their quoted price.

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

#### 10 LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business. A material deviation from the Standard terms or conditions could result in disqualification.

#### 11 SECURITY CLEARANCE

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the Goods/Services and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/ SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

#### 12 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Respondents must register on the CSD prior to submitting their bids. Business may not be awarded to a Respondent who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD.

#### 13 TAX COMPLIANCE

Respondents must be compliant when submitting a proposal to Transnet and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this bid that the tax matters of the successful Respondents be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the Respondents tax obligations.

The Tax Compliance status requirements are also applicable to foreign Respondents/ individuals who wish to submit bids.

Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.



#### **SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS**

#### 1 BACKGROUND

Transnet Engineering Rotating Machine business is responsible for the service and repair of the Locomotives fleets. This involves planned shedding of locomotives as per the maintenance plan and unplanned repairing of locomotives that failed while in service. This transaction is for procurement to have a three-year contract in place for the Liners. The decision will be based on the best offer received based on the options that TE requires.

#### 2 EXECUTIVE OVERVIEW

Whereas Transnet is seeking a partner(s) to provide solutions for its Liners nationally, it also seeks to improve its current processes for providing these Goods to its end user community throughout its locations.

The selected Supplier/Service provider(s) must share in the mission and business objectives of Transnet. These mutual goals will be met by meeting contractual requirements and new challenges in an environment of teamwork, joint participation, flexibility, innovation and open communications. In this spirit of partnership, Transnet and its Supplier/Service provider(s) will study the current ways they do business to enhance current practices and support processes and systems. Such a partnership will allow Transnet to reach higher levels of quality, service and profitability.

Specifically, Transnet seeks to benefit from this partnership in the following ways:

- 2.1 Transnet must receive reduced cost of acquisition and improved service benefits resulting from the Supplier/Service provider's economies of scale and streamlined service processes.
- 2.2 Transnet must achieve appropriate availability that meets user needs while reducing costs for both Transnet and the chosen Supplier/Service provider(s).
- 2.3 Transnet must receive proactive improvements from the Supplier/Service provider with respect to supply/provision of Goods/Services and related processes.
- 2.4 Transnet's overall competitive advantage must be strengthened by the chosen Supplier/Service provider's leading edge technology and service delivery systems.
- 2.5 Transnet end users must be able to rely on the chosen Supplier/Service provider's personnel for service enquiries, recommendations and substitutions.
- 2.6 Transnet must reduce costs by streamlining its acquisition of Goods/Services, including managed service processes on a Group basis.

#### **SCOPE OF REQUIREMENTS** 3

MATERIAL NUMBER	MATERIAL DESCRIPTION	Demand Y1	Demand Y2	Demand Y2	Total
077670720	ASSEMLBY;121X1255R, GE, LINER HEAD, STL  ASSEMBLY; TYPE: LINER HEAD, APPLICATION: DIESEL LOCOMOTIVE, DIMENSIONS: DIA 300 X HT 650 MM, MATERIAL: STEEL; P/N: 121X1255R, GE; L INER AND HEAD ASSEMBLY; BARE EQUIPMENT USED ON: GE DIESEL LOCOMOTIVE; DIESEL ENGINE EFI POWER	160	160	160	480
577663786	MODIFY, EQUIP  MODIFY, EQUIPMENT; TYPE: LINER; REFERENCE NO: 121X1240- 2X, GE; CYLINDER LINER; HEAD, NEW LINER, LINER MELONITE USED HEAD; USED ON DIESEL LOCOMOTIVE CLASS 43	160	160	160	480

#### 4 **GREEN ECONOMY / CARBON FOOTPRINT**

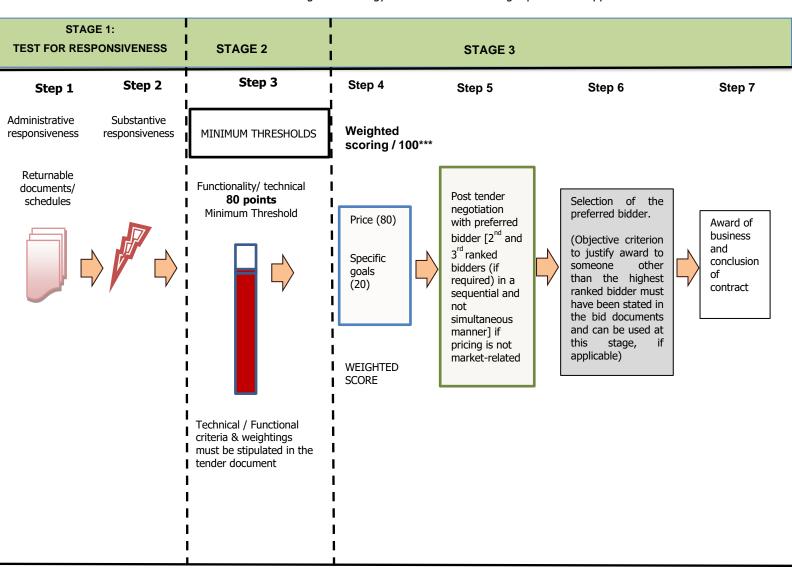
Transnet wishes to have an understanding of your company's position with regard to environmental commitments, including key environmental characteristics such as waste disposal, recycling and energy conservation. Please submit details of your entity's policies in this regard.

#### 5 **GENERAL SUPPLIER OBLIGATIONS**

- 5.1 The Supplier shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.
- 5.2 The Supplier must comply with the requirements stated in this RFP.

#### **6 EVALUATION METHODOLOGY**

Transnet will utilise the following methodology and criteria in selecting a preferred Supplier:



NB: Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, Transnet reserves the right to conduct the different steps of the evaluation process in parallel. In such instances the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).

#### 6.1 STEP ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

	Administrative responsiveness check	RFP Reference
•	Whether the Bid has been lodged on time	Section 1 paragraph 3
•	Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 5
•	Verify the validity of all returnable documents	Section 5
•	Verify if the Bid document has been duly signed by the authorised respondent	All sections

The test for administrative responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification

#### 6.2 STEP TWO: Test for Substantive Responsiveness to RFP

The test for substantive responsiveness to this RFP will include the following:

	Check for substantive responsiveness	RFP Reference
•	Whether any general and legislation qualification criteria set by Transnet, have been met	All sections including: Section 2 paragraphs, 2.2, 6, 11.2, General Bid Conditions clause 20
•	Whether the Bid contains a priced offer as prescribed in the pricing and delivery schedule	Section 4
•	Whether the Bid materially complies with the scope and/or specification given	All Sections

The test for substantive responsiveness [Step Two] must be passed for a Respondent's proposal to progress to Step Three for further evaluation

#### 6.3 STEP THREE: Minimum Threshold 80 points for Technical Criteria

The test for the Technical and Functional threshold will include the following:

Technical Evaluation Criteria	Points Weightings	Scoring guideline
Technical Ability to supply the liners as per Transnet's PO text requirements and/or OEM standard specification or drawing. Bidders to demonstrate existing capability with submission of:  1. If OEM part number quoted (OEM letter to be supplied)  2. If similar part, material certificate (chemical composition & mechanical properties) to be supplied.	50	50 Points = All technical requirements can be met as specified in the purchase order text. Submission of documents as listed in the criteria 0 Points = One or more of the requirements above cannot be met.
Quality Submission of an ISO certificate or Quality Management System.	30	30 Points = Bidder is ISO 9001:2015 accredited, and valid certificate is submitted or Bidder has a signed QMS (Quality Management System) based on ISO 9001:2015 and it is submitted.  0 Points = No ISO 9001:2015 certificate or Quality Management System procedure based on ISO 9001:2015 submitted.
Warranty The ability of the bidder to provide warranty on liners	10	10 Points = 12 months or more
References Bidder to provide at least three references with company letter of previous experience for the supply the liners or similar. The evaluating team will randomly verify the references.	10	0 Points = Less than 12 months  10 points = Company provides a minimum of 3 references for the supply the liners or similar.  5 points = Company provides 2 references for the supply the liners or similar.  0 points = Company provides 1 or no references for the supply the liners or similar.
Total Weighting:	100	
Minimum qualifying score required:	80	

Respondents must complete and submit <u>Annexure</u> A which include a Technical Questionnaire. A Respondent's compliance with the minimum functionality/technical threshold will be measured by their responses to Annexure A.

Respondents are to note that Transnet will round off final technical scores to the nearest 2 (two) decimal places for the purposes of determining whether the technical threshold has been met.

The minimum threshold for technical/functionality [Step Three] must be met or exceeded for a Respondent's Proposal to progress to Step Four for final evaluation

#### 6.4 STEP FOUR: Evaluation and Final Weighted Scoring

#### a) **Price and TCO Criteria** [Weighted score 80 points]:

	Evaluation Criteria	RFP Reference
•	Commercial offer	Section 4
•	Commercial discounts <sup>1</sup> Price adjustment conditions / factors	Section 4
•	Exchange rate exposure  Disbursements	

Transnet will utilise the following formula in its evaluation of Price:

$$PS = 80 \left( 1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where:

Ps = Score for the Bid under consideration
Pt = Price of Bid under consideration
Pmin = Price of lowest acceptable Bid

#### b) **Specific Goals** [Weighted score 20 point]

- Specific goals preference points claim form
- Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 4.1 of the specific goals Claim Form.

#### 6.5 SUMMARY: Applicable Thresholds and Final Evaluated Weightings

Thresholds	Minimum Threshold
Technical / functionality	80

Evaluation Criteria	Final Weighted Scores
Price and Total Cost of Ownership	80
Specific goals - Scorecard	20
TOTAL SCORE:	100

#### 6.6 STEP FIVE: Post Tender Negotiations (if applicable)

- Respondents are to note that Transnet may not award a contract if the price offered is not market-related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
  - first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
  - o negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.

<sup>&</sup>lt;sup>1</sup> Only unconditional discounts will be taken into account during evaluation. A discount which has been offered conditionally will, despite not being taken into account for evaluation purposes, be implemented when payment is effected

- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).

#### 6.7 **STEP SIX: Objective Criteria (if applicable)**

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

- Skills Transfer and Capacity Building for Transnet;
- Impact on Transnet's Return On Investment;
- Rotation of Suppliers to promote opportunities for other suppliers, by overlooking a supplier that has been awarded business repeatedly overtime in order to benefit other suppliers in the market;
- the tenderer:
- is not under restrictions, or has principals who are under restrictions, preventing participating in the employer's procurement,
- is not undergoing a process of being restricted by Transnet or other state institution that Transnet may be aware of,
- can, as necessary and in relation to the proposed contract, demonstrate that he or she possesses the
  professional and technical qualifications, professional and technical competence, financial resources,
  equipment and other physical facilities, managerial capability, reliability, experience and reputation,
  expertise and the personnel, to perform the contract,
- has the legal capacity to enter into the contract
- is not insolvent, in receivership, under Business Rescue as provided for in chapter 6 of the Companies Act, 2008, bankrupt or being wound up, has his affairs administered by a court or a judicial officer, has suspended his business activities, or is subject to legal proceedings in respect of any of the foregoing,
- complies with the legal requirements, if any, stated in the tender data and
- is able, in the option of the employer to perform the contract free of conflicts of interest.

#### 6.8 STEP SEVEN: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s).
- A final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the Respondent.

### **SECTION 4: PRICING AND DELIVERY SCHEDULE**

Respondents are required to complete the table below:

#### Year 1

Item No	Description of Item	Unit	Quantity	Rate	TOTAL PRICE OF ITEM [ZAR]
1	ASSEMBLY;121X1255R,GE;LINER HEAD,STL	Each	160		
2	MODIFY, EQUIP	Each	160		
		TO	OTAL PRICE,	exclusive of VAT:	
			VAT 1	5% (if applicable)	
		Other a	pplicable ta	xes (if applicable)	
				Discount(s)	
	Tot	al Inclus	sive of VAT (	where applicable)	

#### Year 2

Item No	Description of Item	Unit	Quantity	Rate	TOTAL PRICE OF ITEM [ZAR]
1	ASSEMBLY;121X1255R,GE;LINER HEAD,STL	Each	160		
2	MODIFY, EQUIP	Each	160		
		то	TAL PRICE,	exclusive of VAT:	
			VAT 15	% (if applicable)	
		Other ap	plicable tax	es (if applicable)	
				Discount(s)	
	Tota	l Inclusi	ve of VAT (v	vhere applicable)	

## Year 3

Item No	Description of Item	Unit	Quantity	Rate	TOTAL PRICE OF ITEM [ZAR]
1	ASSEMBLY;121X1255R,GE;LINER HEAD,STL	Each	160		
2	MODIFY, EQUIP	Each	160		
		TO	TAL PRICE,	exclusive of VAT:	
			VAT 15	% (if applicable)	
		Other ap	plicable tax	es (if applicable)	
				Discount(s)	
	Tota	l Inclusi	ve of VAT (v	vhere applicable)	

Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.

#### **Notes to Pricing:**

- a) Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
  - (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
  - (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP;
  - (iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.

If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.

- b) Prices must be guoted in South African Rand inclusive of VAT.
- c) Any disbursement not specifically priced for will not be considered/accepted by Transnet.
- d) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non-responsive.
- e) Rates proposed must be aligned with the Guide on Hourly Fee Rates for Consultants" by the Department of Public Service and Administration (DPSA);
- f) Quantities given are estimates only. Any orders resulting from this RFP will be on an "as and when required" basis.
- g) Prices are to be quoted on a delivered basis to Koedoespoort, Bloemfontein, Durban and Slat River.
- h) Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.
- i) Where a Respondent's price(s) includes imported goods/items, the rate of exchange to be used must be in South African Rands for purposes of determining whether the price is market related or not and must be the currency's rate published by the South African Reserve Bank on the date of the advertisement of the bid:

   Currency rate of exchange utilised:
   In respect of incoterms conditions, if applicable, please refer to paragraph 25 of the General Bid Conditions which is attached to the RFQ as Annexure C
- k) Manufacturing and delivery lead time calculated from date of receipt of purchase order: \_\_\_\_\_ weeks.

,	respondence, in arranged the contract, are required to maleute that their prices quoted from the
	fixed a period of 12 months, subject thereafter to adjustment (i.e. after the initial period of 12 months), utilizing
	the following price index/indices/adjustment formula. [Not to be confused with bid validity period Section 2,
	clause 1]
	YES
	TES

Respondents if awarded the contract are required to indicate that their prices quoted would be kept firm and

#### 1. DISCLOSURE OF CONTRACT INFORMATION

#### **PRICES TENDERED**

n

Respondents are to note that, on award of business, Transnet is required to publish the tendered prices of the successful and unsuccessful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (<a href="https://www.etenders.gov.za">www.etenders.gov.za</a>), as required per National Treasury Instruction Note 01 of 2015/2016.

#### JOHANNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, goods/services provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.

## DOMESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website <a href="https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP">https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP</a>, Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld.

inforn	nation in acco	ordan	ice with the	e requirer	ments of the	Act. (	consent c	annot ur	ireasonably	be withheid.
	e Responde plete with a		or "No")							
A DP	IP/FPPO				Related PIP/FPPO			Closely Associa DPIP/	ated to a	
	all known b gnificant pa			-		P/F	PPO may	have a	direct/ind	irect interest
No	Name Entity Business	of /	Role in Entity Business	1	Sharehold %	ling	Registi Numbe		<b>Status</b> (Mark thoption with	
			(Nature interest/ Participat	of cion)					Active	Non-Active
1										
2										
3										

Respondents declaring a commercial relationship with a DPIP or FPPO are to note that Transnet is required to annually publish on its website a list of all business contracts entered into with DPIP or FPPO. This list will include successful Respondents, if applicable.

#### 2. PRICE REVIEW

The successful Respondent(s) [the Supplier] will be obliged to submit to an annual price review. Transnet will be benchmarking this price offering(s) against the lowest price received as per a benchmarking exercise. If the Supplier's price(s) is/are found to be higher than the benchmarked price(s), then the Supplier shall match or better such price(s) within 30 [thirty] calendar days, failing which the contract may be terminated at Transnet's discretion or the particular item(s) or service(s) purchased outside the contract.

#### 3. "AS AND WHEN REQUIRED" CONTRACTS

- 3.1 Purchase orders will be placed on the Supplier from time to time as and when Goods/Services are required.
- 3.2 Transnet reserves the right to place purchase orders until the last day of the contract for deliveries to be effected, within the delivery period / lead time specified, beyond the expiry date of the contract under the same terms and conditions as agreed upon.
- 3.3 Delivery requirements may be stipulated in purchase orders and scheduled deliveries may be called for. However, delivery periods and maximum monthly rates of delivery offered by the Respondents will be used as guidelines in establishing lead times and monthly delivery requirements with the Supplier.
- 3.4 Where scheduled deliveries are required, the delivery period(s) specified must be strictly complied with, unless otherwise requested by Transnet. Material supplied earlier than specified may not be paid for or

Date & Company Stamp

								R	eturnable docume	nt
		may be	returned by T	ransnet, with	n the Suppli	er being held liab	le for all	expens	ses so incurred, e.	g.
			g and transport		• • • • • • • • • • • • • • • • • • • •	J		•	,	_
	3.5	If the d	elivery period of	fered by the	Respondent	s is subject to a m	aximum r	monthly	production capacit	у,
		full part	ticulars must be	indicated in S	Section 4 [P	ricing and Delivery	Schedule	e]		
	3.6	The Res	spondent must s	state hereun	der its annu	al holiday closedov	wn period	I [if app	licable] and wheth	er
		this per	iod has been inc	cluded in the	delivery lea	d time offered:				
	3.7	Respon	dents are requir	ed to indicate	e below the	action that the Res	spondent	propose	es to take to ensure	9
		continu	ity of supply dur	ing non-worl	king days or	holidays.				
4.	RE1	TURN O	F SURPLUS GO	OODS						
F	Respo	ondents a	are required to i	ndicate whet	her thev hav	ve a return policy in	n place (it	f so atta	ich a copy):	
•	СОРС	oriacines (	are required to it			Te a recarriponey in	Piace (ii		а соруу.	
			YES			NO				
F	?esnc	ondents a	are required to i	ndicate a rea	 sonable time	eframe during which	h Transn	et mav	return any surplus	
			are required to i			_		ccmay	recurring surplus	
	,									
	<i>1</i> 1	Eailura	to cubmit the co	mplo(s) in di	io timo may	rocult in a Propos	al boing r	ojected	Proposals must	
	4.1					result in a Proposa age containing a sa	_	ejectea.	Proposais must	
	4.2		spondents must		-	age containing a se	impic(3).			
		Has/h subm	nave a sam iitted?	ple(s) bee	n   How an	d to whom forward	led?	Date o	of dispatch	
5.	MA	NUFACT	TURERS							
	The	Respon	dents must state	e hereunder t	the actual m	anufacturer(s) of t	he Goods	tender	ed for:	
		-	lanufacturer(s):			,				
			RFP ITEM NO	).		NAME		BUSIN	NESS ADDRESS	
			101 2121110	,		10112		2001	1200 / 1201 / 1200	
	5.2	Foreign	Manufacturer(s	):						
			RFP ITEM NO	).		NAME		BUSIN	NESS ADDRESS	
										_
										_
							I			

#### 6. INSPECTION DETAILS

The Respondents must state the actual name(s) and address/addresses of the suppliers of the Goods for inspection purposes only:

#### 6.1 Local Manufacturer(s)

RFP ITEM NO.	NAME	BUSINESS ADDRESS

#### 6.2 Foreign Manufacturer(s):

RFP ITEM NO.	NAME	BUSINESS ADDRESS

#### 7. IMPORTED CONTENT

The Respondents must state hereunder the value and percentage of the imported content as well as the country of origin in respect of each item tendered for:

RFP ITEM NO / DESCRIPTION.	VALUE	% COST	COUNTRY OF ORIGIN

Note: Where more than one country is applicable to one item, the Respondents must furnish this information separately.

#### 8. EXCHANGE AND REMITTANCE

The attention of the Respondents is directed to clause 17 [Exchange and Remittance] of the General Bid Conditions. If Transnet is requested by the Respondent to effect payment overseas direct to the Respondent's principal or supplier, which is not a registered South African Company please complete the details below, using the rate of exchange published by the South African Reserve Bank 7 [seven] calendar days before the closing date of this RFP:

8.1	ZAR 1.00 [South African currence	y] being equal to	_ [foreign currency]
8.2	% in relation to tendered	price(s) to be remitted overseas by	Transnet
8.3		[Name of country to which paymen	t is to be made]
8.4	Beneficiary details:		
	Name [Account holder]		
	Bank [Name and branch code] _		
	Swift code		
	Country		
8.5		[Applicable base date of Excha	nge Rate used]

Respondents are advised that should a contract be awarded for deliveries on an "as and when required" basis, any future remittance(s) to overseas principals/service providers, as instructed above, will be based on an agreed rate of exchange related to the contractual price of the Goods/Services at that time.

Respondents should note that Transnet would prefer to receive fixed price offers expressed in South African Rand [ZAR].

#### 9. EXPORT CREDIT AGENCY SUPPORTED FINANCE

In order to finance its payment obligations under a future contract where foreign transactions are involved, Transnet may consider raising debt financing [an **ECA Facility**] from one or more banks or financial institutions, with the benefit of export credit agency [**ECA**] credit support to be provided by an ECA.

Under such circumstances the successful Respondent will agree to undertake:

- a) to provide [and/or cause the Parent/OEM to provide, as applicable] to Transnet and the banks and financial institutions that may participate in the ECA Facility all such assistance as an importer of Goods and/or Services, which are eligible for ECA credit supported finance by an ECA, is generally required to provide for the purposes of obtaining ECA support;
- b) not to do or [as Supplier of the relevant eligible Goods or services] omit to do anything, which may adversely affect Transnet's prospects of qualifying for or, once obtained, maintaining ECA credit support by an ECA in respect of an ECA Facility.

All cost, expenses, charges and liabilities incurred by Transnet in establishing an ECA Facility with credit support from an Export Credit Agency, may be for the account of Transnet.

#### 10. NATIONAL RAILWAY SAFETY REGULATOR ACT

In compliance with the National Railway Safety Regulator Act, 16 of 2002, the successful Respondent [the Supplier] shall ensure that the Goods to be supplied to Transnet, under the terms and conditions of a contract between the parties, comply fully with the specifications as set out in Annexure F [Specifications and Drawings] of this RFP, and shall also adhere to railway safety requirements and/or regulations [as applicable]. Permission for the engagement of a subcontractor by the Supplier, as applicable, both initially and during the course of a contract, shall be subject to a review of the capability of the proposed subcontractor to comply with the specified railway safety requirements and/or regulations. The Supplier and/or its subcontractor shall grant Transnet access, during the term of the contract, to review any safety-related activities, including the coordination of such activities across all parts of the organisation.

#### Accepted:

YES NO
--------

#### 11. SERVICE LEVELS

- 11.1An experienced national account representative(s) is required to work with Transnet's procurement department. [No sales representatives are needed for individual department or locations]. Additionally, there shall be a minimal number of people, fully informed and accountable for this agreement.
- 11.2Transnet will have quarterly reviews with the Supplier/Service provider's account representative on an on-going basis.

- 11.3Transnet reserves the right to request that any member of the Supplier/Service provider's team involved on the Transnet account be replaced if deemed not to be adding value for Transnet.
- 11.4The Service provider guarantees that it will achieve a 95% [ninety-five per cent] service level on the following measures:
  - Random checks on compliance with quality/quantity/specifications a)
  - b) On-time delivery
- 11.5The Supplier must provide a telephone number for customer service calls.
- 11.6Failu cano the

11.6	Failure	of the Supplier/	to comply with	stated se	ervice level requi	rements will give	Transnet the right to
	cancel	the contract in v	whole, without pe	enalty to	Transnet, giving	30 [thirty] calend	dar days' notice to
	the Sup	pplier of its inter	tion to do so.				
	Ac	ceptance of Se	rvice Levels:				
		YES			NO		
12. TOT	AL COS	ST OF OWNERS	SHIP AND CON	TINUOL	JS IMPROVEM	ENT INITIATIVE	S
12.1	Respor	ndents shall indic	ate whether the	y would	be committed, fo	or the duration of	any contract which
	may be	e awarded throu	gh this RFP proc	ess, to p	articipate with T	ransnet in its cont	inuous improvemen
	initiativ	es to reduce the	total cost of ow	nership	[ <b>TCO</b> ], which wi	II reduce the over	all cost of
	transpo	ortation Goods/S	ervices and relat	ed logist	cics provided by	Transnet's operati	ng divisions within
	South A	Africa to the ultin	mate benefit of a	all end-us	sers.		
	Accep	ted:					
		YES			NO		
	If "yes	", please specify	details in paragr	aph 6.2	below.		
12.2	Respor	ndents must brie	fly describe their	commit	ment to TCO and	d continuous impr	ovement initiatives
	and giv	e examples of s	pecific areas and	l strategi	es where cost re	eduction initiatives	can be introduced.
	Specific	c areas and prop	osed potential s	avings pe	ercentages shou	ld be included. Ad	ditional information
	can be	appended to the	e Respondent's F	Proposal	if there is insuffi	cient space availal	ole below.
13. RIS	K						
Resp	ondent	s must elaborate	on the control	measure	s put in place by	their entity, which	ch would mitigate th
risk t	to Trans	snet pertaining to	o potential non-p	erforma	nce by the Resp	ondent, in relation	to:
13.1	Quality	y and specifica	tion of Goods/	Service	s delivered:		

#### **13. RISK**

.2Continuity of supply:	

Respondent's Signature

13.4 <b>Compliance with the</b>	National Railway Safety Reg	ulator Act, 16 of 2002:
NED at	on this day of	20
NATURE OF WITNESSES	ADDRI	ESS OF WITNESSES
ne		
ne		
	HORISED REPRESENTATIVE:	
IGNATION:		

#### **SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS**

I/We_ [name	e of	entity,	company,	close	corporation	or	partnership]	of	[full	address]
carryii	ng on bus	iness tradir	ng/operating as	<b></b>						_
repres	sented by									
in my	capacity	as								
being	duly auth	orised ther	eto by a Resol	ution of t	he Board of Dire	ectors o	r Members or 0	Certificate	e of Parti	ners, dated
		to en	ter into, sign	execute	and complete a	any doc	uments relatin	g to this	propos	al and any
subse	quent Ag	reement.	The following	list of p	persons are he	reby a	uthorised to r	egotiate	on beh	alf of the
above	mentione	d entity, sh	ould Transnet	decide to	enter into Post	Tender	Negotiations w	th highe	st ranked	bidder(s).
	FULL NA	ME(S)		CAPA	CITY			SIGNA	ΓURE	
								·		<del></del>
										<del></del>
										<del></del>
T/\\/a	harahy off	for to cunnly	u/provide the a	hovement	tioned Goods/Se	nvices a	at the prices au	ntad in th	na schadi	le of prices
	=		-		ments listed in th		-			-
iii acc	ordance v	vier ere teri	ns see forth in	tric docur	nents listed in th	ic acco	inpunying series	adic of it	ir docum	neries.
I/We	agree to b	e bound by	those condition	ons in Tra	nsnet's:					
(i)	Master A	Agreement	(which may be	subject to	o amendment at	Transn	et's discretion i	f applica	ble);	
(ii)	General	Bid Condition	ons; and							
(iii)	any othe	er standard	or special cond	ditions me	entioned and/or	embodi	ed in this Requ	est for P	roposal.	
I/We	accept th	at unless T	ransnet should	otherwise	e decide and so	inform	me/us in the le	etter of a	award, th	is Proposal
[and,	if any, its	covering le	tter and any su	bsequent	exchange of cor	respon	dence], togethe	r with Tr	ansnet's	acceptance
thered	of shall co	nstitute a b	inding contract	t between	Transnet and n	ne/us.				

Should Transnet decide that a formal contract should be signed and so inform me/us in a letter of award [the **Letter of Award**], this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence] together with Transnet's Letter of Award, shall constitute a binding contract between Transnet and me/us until the formal

 $contract \ is \ signed.$ 

I/We further agree that if, after I/we have been notified of the acceptance of my/our Proposal, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the supply/provision of Goods/Services within 2 [two] weeks thereafter, Transnet may, without prejudice to any other legal remedy which it may have, recover from me/us

any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Goods/Services due to non-performance by ourselves, , etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

#### **ADDRESS FOR NOTICES**

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

Respondent to indicate the details of its *domicilium citandi et executandi* hereunder:

Name of Entity:

Facsimile:

Address:

#### **NOTIFICATION OF AWARD OF RFP**

As soon as possible after approval to award the contract(s), the successful Respondent [the Supplier/Service provider] will be informed of the acceptance of its Proposal. Transnet will also publish the outcome of the tender, including successful and unsuccessful bidders, in the National Treasury e-tender portal. Any unsuccessful bidder has a right to request reasons for the bid not to be successful and Transnet has a duty to provide those reasons on receipt of the request from the bidder.

#### **VALIDITY PERIOD**

Transnet requires a validity period of 120 Business Days [from closing date] against this RFP, excluding the first day and including the last day.

### NAME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)

The Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation [C.C.] on whose behalf the RFP is submitted.

(i)	Registration number of company / C.C		
(ii)	Registered name of company / C.C.		
(iii)	Full name(s) of director/member(s)	Address/Addresses	ID Number(s)


#### **RETURNABLE DOCUMENTS**

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

Mandatory Returnable Documents	Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFP <u>will</u> result in a Respondent's disqualification.
Returnable Documents Used for Scoring	Failure to provide all Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion.
Essential Returnable Documents	Failure to provide essential Returnable Documents <u>will</u> result in Transnet affording Respondents a further opportunity to submit by a set deadline. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

#### a) Mandatory Returnable Documents

Respondents are required to submit with their bid submissions the following **Mandatory Returnable Documents,** and also to confirm submission of these documents by so indicating [Yes or No] in the tables below:

MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]
SECTION 4 : Pricing and Delivery Schedule	
ANNEXURE A: Technical Submission/Questionnaire	

#### b) Returnable Documents Used for Scoring

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Returnable Documents Used for Scoring** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
Respondent's valid proof of evidence to claim points for compliance with Specific Goals'	
requirements as stipulated in Section 9 of this RFP	
Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 9	
of this RFP (Valid B-BBEE certificate or Sworn- Affidavit as per DTIC guidelines)	
SECTION 10 : JOB CREATION	

#### c) Essential Returnable Documents:

Over and the above the requirements of section (a) and (b) mentioned above, Respondents are further required to submit with their Proposals the following **Essential Returnable Documents** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES	SUBMITTED [Yes or No]
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement	
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years	
Section 1: SBD1 Form	
SECTION 5 : Proposal Form and List of Returnable documents	
SECTION 6 : Certificate Of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 7: RFP Declaration and Breach of Law Form	

#### **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its valid proof of B-BBEE status, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [**the Agreement**] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement immediately without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

SIGNED at	on this	_ day	of	20
SIGNATURE OF WITNESSES			ADDRESS OF WITNESSES	
1				
Name				
2				
Name				
SIGNATURE OF RESPONDENT'S AUTHORISE	Æ:	_		
NAME:				
DESIGNATION:				

Date & Company Stamp

## SECTION 6: CERTIFICATE OF ACQUAINTANCE WITH RFP, MASTER AGREEMENT & APPLICABLE DOCUMENTS

By signing this certificate the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFP. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1	Transnet's General Bid Conditions
2	Master Agreement and SLA attached
3	Transnet's Supplier Integrity Pact
4	Non-disclosure Agreement
5	Specifications and drawings attached to this RFP

**Note:** Should a Respondent be successful and awarded the bid, they will be required to complete a Supplier Declaration Form for registration as a vendor onto the Transnet vendor master database.

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFP unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from any term or condition may result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond on, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFP was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if the Certificate of Acquaintance with RFP documents included in the RFP as a returnable document, is found not to be true and complete in every respect.

SIGNED at	on this	day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITN	ESSES
1			
Name			
2			
Name			
SIGNATURE OF RESPONDENT'S AU	THORISED REPRESEN	TATIVE:	
NAME:			
DESIGNATION:			

Respondent's Signature

## **SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM**

	We do hereby certify that:
	Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] which were submitted by ourselves for RFP Clarification purposes;
	We have received all information we deemed necessary for the completion of this Request for Proposal [RFP]
3.	We have been provided with sufficient access to the existing Transnet facilities/sites and any and all relevant information relevant to the Goods/Services as well as Transnet information and Employees, and have had sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and business requirements and assets used by Transnet. Transnet will therefore not consider or permit any pre- or post-contract verification or any related adjustment to pricing, service levels or any other provisions/conditions based on any incorrect assumptions made by the Respondent in arriving at his Bid Price.
	At no stage have we received additional information relating to the subject matter of this RFP from Transnet sources, other than information formally received from the designated Transnet contact(s) as nominated in the RFP documents;
	We are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by Transnet in issuing this RFP and the requirements requested from Bidders in responding to this RFP have been conducted in a fair and transparent manner;
	We have complied with all obligations of the Bidder/Supplier as indicated in the Transnet Supplier Integrity which includes but are not limited to ensuring that we take all measures necessary to prevent corrupt practices, unfairness and illegal activities in order to secure or in furtherance to secure a contract with Transnet;
	We declare that a family, business and/or social relationship <b>exists / does not exist</b> [delete as applicable] between an owner / member / director / partner / shareholder of our entity and an employee or board member of the Transnet Group including any person who may be involved in the evaluation and/or adjudication of this Bid;
	We declare that an owner / member / director / partner / shareholder of our entity <b>is / is not</b> [delete as applicable] an employee or board member of Transnet;
	In addition, we declare that an owner / member / director / partner / shareholder/employee of our entity has / has not been [delete as applicable] a former employee or board member of Transnet in the past 10 years I further declare that if they were a former employee or board member of Transnet in the past 10 years that they were/were not involved in the bid preparation or had access to the information related to this RFP and
0.	If such a relationship as indicated in paragraph 7, 8 and/or 9 exists, the Respondent is to complete the following section:

ADDRESS:
d will lead to the disqualificatio

11. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.

#### **BIDDER'S DISCLOSURE (SBD4)**

the information provided]

#### 12 PURPOSE OF THE FORM

- 12.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 12.2 Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

#### 13 Bidder's declaration

13.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>2</sup> in the enterprise, employed by the state?

YES/NO

<sup>&</sup>lt;sup>2</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

13.1.1. If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

-					
ľ					
- 1					
13	3.2 Do you, or any person connect person who is employed by the salar. If so, furnish particulars:  3.3 Does the bidder or any of its partners or any person having interest in any other related e contract?  3.3.1. If so, furnish particulars:	ne procuring insti	itution? tees / shareh	nolders / members enterprise have an	<b>YES</b> / y
DI	ECLARATION				
I, the undersigned, (name) in submitting the accompa bid, do hereby make the following statements that I certify to be true and complete in every respect:					
	a, do nereby make the following	statements that	I certify to b	e true and complete	
bi	d, do nereby make the following 4.1 I have read and I understand		-	•	

- 14.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
- 14.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 14.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 14.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

#### **BREACH OF LAW**

We further hereby certify that *I/we* (the bidding entity and/or any of its directors, members or partners) *have/have not been* [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

Where found guilty of such a serious breach, please disclose:

<sup>&</sup>lt;sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

Respondent's Signature

Page **38** of **53** Returnable document

Date & Company Stamp

bidding process, should that person or en regulatory obligation.	ansnet SOC Ltd reserves the right to exclude any Respondent from the entity have been found guilty of a serious breach of law, tribunal or  on this day of 20  AS WITNESS: Name: Position: Signature: Registration No of Company/CC Registration Name of Company/CC
regulatory obligation.  SIGNED at  For and on behalf of duly authorised hereto  Name:  Position:  Signature:  Date:	on this day of 20  AS WITNESS:  Name: Position: Signature: Registration No of Company/CC
For and on behalf of duly authorised hereto Name: Position: Signature: Date:	AS WITNESS:  Name: Position: Signature: Registration No of Company/CC
For and on behalf of  duly authorised hereto  Name:  Position:  Signature:  Date:	AS WITNESS:  Name: Position: Signature: Registration No of Company/CC
For and on behalf of  duly authorised hereto  Name:  Position:  Signature:  Date:	AS WITNESS:  Name: Position: Signature: Registration No of Company/CC
For and on behalf of  duly authorised hereto  Name:  Position:  Signature:  Date:	AS WITNESS:  Name: Position: Signature: Registration No of Company/CC
duly authorised hereto  Name:  Position:  Signature:  Date:	Name: Position: Signature: Registration No of Company/CC
duly authorised hereto  Name:  Position:  Signature:  Date:	Name: Position: Signature: Registration No of Company/CC
Name: Position: Signature: Date:	Position: Signature: Registration No of Company/CC
Position: Signature: Date:	Position: Signature: Registration No of Company/CC
Signature: Date:	Signature:  Registration No of Company/CC
Date:	Registration No of Company/CC
Place:	Registration Name of Company/CC

# **SECTION 8: RFP CLARIFICATION REQUEST FORM**

RFP No: TE23-SR	X-1FG-01595
RFP deadline for q	uestions / RFP Clarifications: Before 12:00 pm on 25 July 2023
TO:	Transnet SOC Ltd
ATTENTION:	Charl du Preez
EMAIL	[charl.dupreez@transnet.net]
DATE:	
FROM:	
REP Clarification N	o [to be inserted by Transnet]
KIT Clarification W	The be inserted by Transmet
	REQUEST FOR RFP CLARIFICATION
	_

#### **SECTION 9: SPECIFIC GOALS POINTS CLAIM FORM**

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for specific goals Contribution. Transnet will award preference points to companies who provide valid proof of evidence of as per the table below.

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF SPECIFIC GOALS, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000.

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- The value of this bid is estimated to not exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.
- 1.3 Preference points for this bid shall be awarded for:
  - (a) Price;
  - (b) B-BBEE Status Level of Contribution; and
  - (c) Any other specific goal determined in Transnet preferential procurement policy.
- 1.4 The maximum points for this bid are allocated as follows:

		POINTS
PRICE		80
B-BBEE STATUS LEVEL OF CONTRIB	UTION	
B-BBEE Level of contributor – Level 1 and Level 2	5	20
+51% Black Youth Owned Entities	5	
30% Black women Owned entities	5	
Job Creation	5	
Non-Compliant and/or B-BBEE Level 3-8 contributors	0	
Total points for Price and Specifi exceed	c Goals must not	100

- 1.5 Failure on the part of a bidder to submit proof of evidence for any of the specific goals together with the bid will be interpreted to mean that preference points are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

#### 2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (d) "Ownership" means 51% black ownership
- (e) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ
  of state for the supply/provision of services, works or goods, through price quotations, advertised
  competitive bidding processes or proposals;
- (f) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (h) **"functionality"** means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents
- (i) "Price" includes all applicable taxes less all unconditional discounts.
- (j) "Proof of B-BBEE Status Level of Contributor"
  - i) the B-BBBEE status level certificate issued by an authorised body or person;
  - ii) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
  - iii) any other requirement prescribed in terms of the B-BBEE Act.
- (k) "QSE" means a Qualifying Small Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (I) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.
- (m) "Specific goals" means targeted advancement areas or categories of persons or groups either previously disadvantaged or falling within the scope of the Reconstruction and Development Programme identified by Transnet to be given preference in allocation of procurement contracts in line with section 2(1) of the PPPFA.

#### 3. POINTS AWARDED FOR PRICE

#### 3.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

Respondent's Signature

In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, the following preference points must be awarded to a bidder who provides the relevant required evidence for claiming points

Selected Specific Goal	Number of points allocated (80/20)
B-BBEE Level of contributor – Level 1 and Level 2	5
+51% Black Youth Owned Entities	5
30% Black women Owned entities	5
Job Creation	5
Non-Compliant and/or B-BBEE Level 3-8 contributors	0

# 4. EVEDINCE REQUIRED FOR CLAIMING SPECIFIC GOALS

4.1 In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, preference points must be awarded to a bidder for providing evidence in accordance with the table below:

Specific Goals	Acceptable Evidence
B-BBEE	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
30% Black Women Owned Entities	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
+51% Black Youth Owned Entities	Certified copy of ID Documents of the Owners and B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
South African Enterprises	CIPC Certificate
EME or QSE 51% Black Owned	B-BBEE Certificate / Sworn-Affidavit / CIPC Certificate
Entities that are 51 % Black Owned	CI B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
Promoting exports Orientated for Job creation	Section 10 : Job Creation Schedule Returnable documents
Creation of new jobs and labour intensification	Section 10 : Job Creation Schedule Returnable documents
The promotion of enterprises located in a specific province/region/municipal area for work to be done or services to be rendered in that province/region/municipal area	CIPC — B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guidelines and Proof Registered address of entity

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

Enterprise	B-BBEE Certificate & Sworn Affidavit
Large	Certificate issued by SANAS accredited verification agency
QSE	Certificate issued by SANAS accredited verification agency Sworn Affidavit signed by the authorised QSE representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership (only black- owned QSEs - 51% to 100% Black owned)
	[Sworn affidavits must substantially comply with the format that can be obtained on the DTI's website at <a href="https://www.dti.gov.za/economic empowerment/bee codes.jsp">www.dti.gov.za/economic empowerment/bee codes.jsp</a> .]
EME <sup>4</sup>	Sworn Affidavit signed by the authorised EME representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership  Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black ownership
	Certificate issued by SANAS accredited verification agency only if the EME is being measured on the QSE scorecard

- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- 4.6 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.
- 4.7 Bidders are to note that the rules pertaining to B-BBEE verification and other B-BBEE requirements may be changed from time to time by Transnet or regulatory bodies such as National Treasury or the DTI. It is the Bidder's responsibility to ensure that his/her bid complies fully with all B-BBEE requirements at the time of the submission of the bid.

#### 5. BID DECLARATION

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

6	D DDEE CTATUS I EVEL	OF CONTRIBUTION OF ATMER	THE TERMS OF DARACRAPHS 1.4 AND 6.1
6.	B-BBCC STATUS LEVEL	OF CONTRIBUTION CLAIMER	) IN TERMS OF PARAGRAPHS 1.4 AND 6.1

6.1 B-BBEE Status Level of Contribution: . = .......(maximum of 15 points)

(Points claimed in respect of paragraph 6.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

### 7. SUB-CONTRACTING

7.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)

YES	NO	

7.1.1	If yes, indicate:		
	i) What percentage of the contract will be subcontracted	%	
	ii) The name of the sub-contractor		
	iii) The B-BBEE status level of the sub-contractor		
	iv) Whether the sub-contractor is an EME or QSE.		
	(Tick applicable box)		
	YES NO		
	v) Specify, by ticking the appropriate box, if subcontracting with any of the	e following er	terprises:
	Designated Group: An EME or QSE which is at last 51% owned by:	EME √	QSE √
	Black people		
	Black people who are youth		
	Black people who are women		
	Black people with disabilities		
	Black people living in rural or underdeveloped areas or townships		
	Cooperative owned by black people		
	Black people who are military veterans OR		
	Any EME		
	Any QSE		
		•	
8.	DECLARATION WITH REGARD TO COMPANY/FIRM		
8.1	Name of company/firm:		
8.2	VAT registration number:		
8.3	Company registration number:		
8.4	TYPE OF COMPANY/ FIRM		
	□ Partnership/Joint Venture / Consortium		
	☐ One person business/sole propriety		
	☐ Close corporation		
	□ Company		
	□ (Pty) Limited		
	[TICK APPLICABLE BOX]		
8.5	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES		
8.6	COMPANY CLASSIFICATION		
	□ Manufacturer		
	□ Supplier		
	□ Professional Supplier		
	Other Suppliers, e.g. transporter, etc.		
	[ TICK APPLICABLE BOX]		
8.7	Total number of years the company/firm has been in business:		
8.8	I/we, the undersigned, who is / are duly authorised to do so on behalf of the	e company/firr	n, certify that the
	points claimed, based on the B-BBE status level of contribution indicated in foregoing certificate, qualifies the company/ firm for the preference(s) show	paragraphs 1	.4 and 6.1 of the
	i) The information furnished is true and correct;		
	ii) The preference points claimed are in accordance with the General Cond 1 of this form;	itions as indica	ated in paragraph

- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- iV) If a bidder submitted false information regarding its B-BBEE status level of contributor or any other matter required in terms of the Preferential Procurement Regulations, 2022 which will affect or has affected the evaluation of a bid the purchaser may, in addition to any other remedy it may have
  - (a) disqualify the person from the bidding process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - if the successful bidder subcontracted a portion of the bid to another person without disclosing it, Transnet reserves the right to penalise the bidder up to 10 percent of the value of the contract;
  - (e) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
  - (f) forward the matter for criminal prosecution.

WITNESSES	
1	SIGNATURE(S) OF BIDDERS(S)
2	DATE:
	ADDRESS

#### **SECTION 10: JOB-CREATION SCHEDULE**

#### (Please ensure that you return this schedule with your bid submission)

The Government has identified State Owned Enterprises sourcing activities as a key enabler to achieve the National Development Plan (NDP) objective of reducing unemployment from the current baseline of 28% to 6%. In order to give effect to these job creation objectives, Respondents are required to provide the following undertaking of new jobs that will be created (either by them or by their subcontractors) should they be awarded this bid.

ote that this undertaking is not required if a NIPP obligation is applicable to a Respondent's bid as indicated in Section							
0. Respondents are required to indicate below whether the NIPP obligation is applicable to their bid:							
	\/T0						

(a) Please indicate total number of new jobs that will be created over the term of the contract:

Total number and value of new jobs created	Total number of new jobs	Total rand value of new jobs created

(b) Of the total number of new jobs created, please indicate the number and value of new jobs to be created for the following designated groups:

	Total number of new jobs	Total rand value of new jobs
Black men		
Black women		
Black Youth		
Black people living in rural or underdeveloped areas or townships		
Black People with Disabilities		

(c) Of the total number of new jobs created, please indicate the number of skilled, semi-skilled and unskilled new jobs that will be created over the term of the contract:

	Total number of Skilled jobs	Total number of Semi-skilled jobs	Total number of Unskilled jobs
Black men			
Black women			
Black Youth			
Black people living in rural or underdeveloped areas or townships			
Black People with Disabilities			
Other			

	(d)	Please indicate the number of new	iobs to be created	, broken down per o	quarter over the term	of the contract
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Year 1	Q1	Q2	Q3	Q4
Total number of new jobs				
Number of new jobs for Black men				
Number of new jobs for black women				
Number of new jobs for black youth				
Number of new jobs for black people living in rural or underdeveloped areas or townships				
Number of new jobs for black People with Disabilities				
Number of new jobs for other categories				
Number of new skilled jobs				
Number of new semi-skilled jobs				
Number of new unskilled jobs				

Year 2	Q1	Q2	Q3	Q4
Total number of new jobs				
Number of new jobs for Black men				
Number of new jobs for black women				
Number of new jobs for black youth				
Number of new jobs for black people living in rural or underdeveloped areas or townships				
Number of new jobs for black People with Disabilities				
Number of new jobs for other categories				
Number of new skilled jobs				
Number of new semi-skilled jobs				
Number of new unskilled jobs				

Year 3	Q1	Q2	Q3	Q4
Total number of new jobs				
Number of new jobs for Black men				
Number of new jobs for black women				
Number of new jobs for black youth				
Number of new jobs for black people living in rural or underdeveloped areas or townships				
Number of new jobs for black People with Disabilities				
Number of new jobs for other categories				
Number of new skilled jobs				
Number of new semi-skilled jobs				
Number of new unskilled jobs				

#### **SECTION 11: SBD 5**

This document must be signed and submitted together with your bid

#### THE NATIONAL INDUSTRIAL PARTICIPATION PROGRAMME

#### INTRODUCTION

The National Industrial Participation Programme (NIPP), which is applicable to all government procurement contracts that have an imported content, became effective on the 1 September 1996. The NIP policy and guidelines were fully endorsed by Cabinet on 30 April 1997. In terms of the Cabinet decision, all state and parastatal purchases / lease contracts (for goods, works and services) entered into after this date, are subject to the NIPP requirements. NIPP is obligatory and therefore must be complied with. The Industrial Participation Secretariat (IPS) of the Department of Trade and Industry (DTI) is charged with the responsibility of administering the programme.

#### 1. PILLARS OF THE PROGRAMME

- 1.1 The NIPP obligation is benchmarked on the imported content of the contract. Any contract having an imported content equal to or exceeding US\$5 million or other currency equivalent to US\$5 million will have a NIP obligation. This threshold of US\$5 million can be reached as follows:
  - (a) Any single contract with imported content exceeding US\$5 million.

or

(b) Multiple contracts for the same goods, works or services each with imported content exceeding US\$3 million awarded to one seller over a 2 year period which in total exceeds US\$5 million.

or

(c) A contract with a renewable option clause, where should the option be exercised the total value of the imported content will exceed US\$5 million.

or

- (d) Multiple suppliers of the same goods, works or services under the same contract, where the value of the imported content of each allocation is equal to or exceeds US\$ 3 million worth of goods, works or services to the same government institution, which in total over a two (2) year period exceeds US\$5 million.
- 1.2 The NIP obligation applicable to suppliers in respect of sub-paragraphs 1.1 (a) to 1.1 (c) above will amount to 30% of the imported content whilst suppliers in respect of paragraph 1.1 (d) shall incur 30% of the total NIPP obligation on a *pro-rata* basis.
- 1.3 To satisfy the NIPP obligation, the DTI would negotiate and conclude agreements such as investments, joint ventures, sub-contracting, licensee production, export promotion, sourcing arrangements and research and development (R&D) with partners or suppliers.
- 1.4 A period of seven years has been identified as the time frame within which to discharge the obligation.

#### 2. REQUIREMENTS OF THE DEPARTMENT OF TRADE AND INDUSTRY

- 2.1 In order to ensure effective implementation of the programme, successful bidders (contractors) are required to, immediately after the award of a contract that is in excess of **R10 million** (ten million Rands), submit details of such a contract to the DTI for reporting purposes.
- 2.2 The purpose for reporting details of contracts in excess of the amount of R10 million (ten million Rands) is to cater for multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as provided for in paragraphs 1.1.(b) to 1.1. (d) above.

# 3. BID SUBMISSION AND CONTRACT REPORTING REQUIREMENTS OF BIDDERS AND SUCCESSFUL BIDDERS (CONTRACTORS)

- 3.1 Bidders are required to sign and submit this Standard Bidding Document (SBD 5) together with their bid documentation at the closing date and time of the bid.
- 3.2 In order to accommodate multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as indicated in sub-paragraphs 1.1 (b) to 1.1 (d) above and to enable the DTI in determining the NIPP obligation, successful bidders (contractors) are required, immediately after being officially notified about any successful bid with a value in excess of R10 million (ten million Rands), to contact and furnish the DTI with the following information:
  - Bid number;
  - Description of the goods or services;
  - Date on which the contract was awarded;
  - Name, address and contact details of the contractor;
  - Value of the contract; and
  - Imported content of the contract, if possible.
- 3.3 The information required in paragraph 3.2 above must be sent to the Department of Trade and Industry, Private Bag X 84, Pretoria, 0001 for the attention of Mr Elias Malapane within five (5) working days after award of the contract. Mr Malapane may be contacted on telephone (012) 394 1401, facsimile (012) 394 2401 or e-mail at Elias@thedti.gov.za for further details about the programme.

## 4. PROCESS TO SATISFY THE NIPP OBLIGATION

- 4.1 Once the successful bidder (contractor) has made contact with and furnished the DTI with the information required, the following steps will be followed:
  - a. the contractor and the DTIC will determine the NIPP obligation;
  - b. the contractor and the DTI will sign the NIPP obligation agreement;
  - c. the contractor will submit a performance guarantee to the DTI;
  - d. the contractor will submit a business concept for consideration and approval by the DTI;
  - upon approval of the business concept by the DTI, the contractor will submit detailed business plans outlining the business concepts;
  - f. the contractor will implement the business plans; and
  - g. the contractor will submit bi-annual progress reports on approved plans to the DTI.
- 4.2 The NIPP obligation agreement is between the DTI and the successful bidder (contractor) and, therefore, does not involve the purchasing institution.

Respondent's Signature	Date & Company Stam

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Bid number	Closing date:
Name of bidder	
Postal address	
Signature	Name (in print)
Date	

#### **SECTION 12: PROTECTION OF PERSONAL INFORMATION**

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No.4 of 2013.("POPIA"):
  - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
  - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFP, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFP and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
- 6. Transnet further agrees that in submitting any information or documentation requested in this RFP, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
- 7. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
- 8. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFP (physically, through a computer or any other form of electronic communication).
- 9. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent must

Respondent's Signature	Date & Company Stamp

take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and to restore the integrity of the affected personal information as quickly as is possible.

- 10. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 11. In submitting any information or documentation requested in this RFP, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFP and further confirming that they are aware of their rights in terms of Section 5 of POPIA

Respondents are required to provide consent below:
--

YES		NO	

- 12. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
- 13. The Respondent declares that the personal information submitted for the purpose of this RFP is complete, accurate, not misleading, is up to date and may be updated where applicable.

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Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on <a href="https://www.justice.gov.za/inforeg/">https://www.justice.gov.za/inforeg/</a>, click on contact us, click on complaints.IR@justice.gov.za

Respondent's Signature